1		STATE OF NEW HAMPSHIRE
2		PUBLIC UTILITIES COMMISSION
3		
4		2007 - 10:11 a.m.
5	Concord, New H	ampsnire
6		DT 05 011
7	RE:	DT 07-011 VERIZON NEW ENGLAND, ET AL:
8		Transfer of Assets to FairPoint Communications, Inc.
9		(Prehearing conference)
10	PRESENT:	
11		Commissioner Graham J. Morrison Commissioner Clifton C. Below
12		Kath Mullholand, Clerk
13	APPEARANCES:	Reptg. Verizon New England, et al: Victor D. Del Vecchio, Esq.
14		Steven V. Camerino, Esq. (McLane, Graf)
15		Reptg. FairPoint Communications, Inc.: Frederick J. Coolbroth, Esq. (Devine)
16		Kevin M. Baum, Esq. (Devine, Millimet)
17		Reptg. DSCI Corporation: Robert J. Munnelly, Jr., Esq. (Murtha)
18		
19		Reptg. BayRing Comm. & segTEL, Inc.: Scott Sawyer, Esq.
20		Reptg. COVAD Communications:
21		Michael Clancy
22		Reptg. Otel Telekom: Gent Cav
23		
24	COURT	DEDODTED: Steven F Datnavide CCD

1	APPEARANCES:	(Continued)
2		Reptg. New Hampshire Internet Service Providers Association:
3		Carol Miller
4		Reptg. New Hampshire Telecom Assn.: Paul J. Phillips, Esq. (Primmer, Piper)
5		Reptg. Communication Workers of America,
6		IBEW Locals 2320, 2326 & 2327, and IBEW System Council T-6:
7		Arpiar G. Saunders, Esq. (Shaheen & Gordon
8 9		Reptg. Public Service Co. of N.H.: Gerald M. Eaton, Esq.
10		Reptg. National Grid: Alexandra E. Blackmore, Esq.
11		Reptg. Unitil Energy Systems, Inc.: Gary M. Epler, Esq.
12		Reptg. the Municipalities of Hanover,
13		Keene, Newmarket, Raymond, Salem and Seabrook:
14		Robert D. Ciandella, Esq. (Donahue)
15		Reptg. Irene Schmitt: Alan Linder, Esq. (N.H. Legal Assistance)
16		Reptg. New England Cable & Telecomm. Assn.
17		and Comcast Phone of N.H., LLC: Alan D. Mandl, Esq. (Smith & Duggan)
18		
19		Reptg. Residential Ratepayers: Meredith Hatfield, Esq., Consumer Advocate Rorie Hollenberg, Esq.
20		Office of Consumer Advocate
21		Reptg. PUC Staff: Lynn Fabrizio, Esq.
22		
23		
24		

1				
2		I N D E X		
3			PAGE	E NO.
4	STATEMENTS OF PRELIMIN	ARY POSITION BY:		
5	Mr.	Coolbroth	12, 4	16
6	Mr.	Del Vecchio	16, 4	18
7	Mr.	Munnelly	1	L8
8	Mr.	Sawyer	2	20
9	Mr.	Clancy	2	24
10	Mr.	Cav	2	26
11	Ms.	Miller	2	27
12	Mr.	Phillips	2	28
13	Mr.	Saunders	2	29
14	Mr.	Eaton	3	33
15	Ms.	Blackmore	3	34
16	Mr.	Epler	3	35
17	Mr.	Ciandella	3	36
18	Mr.	Linder	3	37
19	Mr.	Mandl	4	10
20	Ms.	Hatfield	4	12
21	Ms.	Fabrizio	4	14
22				
23				
24				

Τ	PROCEEDINGS
2	CHAIRMAN GETZ: Okay. Good morning.
3	We'll open the prehearing conference in docket DT 07-011.
4	On January 31, 2007, Verizon New England and FairPoint
5	Communications filed with the Commission a joint petition
6	seeking approval of a series of transactions that, if
7	consummated, result in FairPoint acquiring the current
8	Verizon New England franchise to provide wireline
9	telecommunications services in New Hampshire and owning
10	the network Verizon New England currently uses to provide
11	these services. An order of notice was issued on February
12	7 setting the procedural hearing for this morning. And,
13	pursuant to that order of notice, an affidavit of
14	publication was filed by the Petitioners on February 20.
15	I'm assuming there are a number of
16	individuals here this morning who are not familiar with
17	our practice in conducting prehearing conferences. So,
18	I'm going to take a minute to explain the purpose of a
19	prehearing conference and how we intend to conduct the
20	prehearing conference this morning. We will deal with
21	petitions to intervene, of which there are quite a few.
22	And, to the extent there are any motions of a pretrial
23	nature that we, if any, we will hear argument on those
24	motions. We will take initial statements of positions
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1 from all of the parties, and we will accept afterwards
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- 2 public comment, if any. At that time, we would, after
- 3 completing that process, we would adjourn the hearing and
- 4 the parties would enter the first of technical sessions,
- 5 first opportunity for discovery, to hear any amendments or
- 6 discussions about the petition. And, it's also an
- 7 opportunity for the parties to talk about and hopefully
- 8 come to some agreement on a procedural schedule to conduct
- 9 this, conduct this proceeding.
- 10 Let me also explain, to the extent there
- 11 are individuals here not familiar with the process, the
- notion of what a "party" means in this proceeding. A
- 13 party has full legal rights to present testimony, to
- 14 cross-examine witnesses, and to file legal briefs and make
- other arguments in the case. There will be opportunity
- 16 for public comment, but that public comment does not
- 17 constitute legal status as a party.
- 18 This proceeding is an adjudicative
- 19 proceeding that we conduct as part of our quasi-judicial
- 20 nature as an independent regulatory body. As such, we are
- 21 subject to ex parte rules. To the extent, and we've
- gotten a number of letters that have come in from
- individuals, and they will be placed in the docket book,
- any phone calls that might come in to speak to the

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       Commissioners or being approached on the street or in the
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       halls of the Legislature, we're not allowed to talk about
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       the merits of a standing or an open proceeding. So, we
       would not have those conversations. Please don't take it
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       as rudeness on our part, but that's the judicial nature of
       how we conduct our business. We may be able to at most
       say that "there's an opening proceeding and talk to our
 R
       General Counsel or the Director of our Telecommunications
       Division." And, we can tell you when the next hearing is,
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10
       but that would be the most of any conversation that the
       Commissioners would be able to engage in as part of -- as
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12
       subject to the ex parte rules.
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                         Normally, we'd begin with appearances,
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       and then hear statements of positions. I'll combine those
       today, given the number of parties. But, first, I'd like
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       to go through the list of petitioners or petitions that I
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       have and to make sure we haven't missed anyone. We have a
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       Notice of Participation has been filed by the Office of
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19
       Consumer Advocate. And, we have Petitions to Intervene by
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       the New Hampshire Interstate -- Internet Service Providers
21
       Association; by DesTek; by a number of competitive local
22
       exchange carriers; One Communications; PaeTec and U.S.
23
       LEC; DSCI Corp.; segTEL; Level 3 Communications; BayRing;
       XO Communications; COVAD; Otel. We also have a petition
24
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1 to intervene by the Communication Workers of America and

- 2 International Brotherhood of Electrical Workers.
- 3 Petitions to Intervene by the New Hampshire Telephone
- 4 Association, on behalf of eight of its members; as well as
- 5 a petition from Union Telephone. We have a petition from
- 6 New Hampshire Legal Assistance, on behalf of Irene
- 7 Schmitt. Petitions from Public Service Company of New
- 8 Hampshire and New Hampshire Electric Cooperative, National
- 9 Grid and Unitil; and a group of munies consisting of
- 10 Hanover, Newmarket, Raymond, Salem, Seabrook and Keene, as
- well as a petition from the City of Portsmouth; and a
- 12 petition from the New England Cable/Telecom Association
- 13 and Comcast Phone.
- 14 Is there anyone else here who has filed
- 15 a -- has filed a Petition to Intervene that has not made
- 16 it onto our docket book?
- 17 (No verbal response)
- 18 CHAIRMAN GETZ: Okay. Thank you. Then,
- 19 I guess the next order of business is, are there any
- objections to any of the petitions to intervene? Mr.
- 21 Coolbroth.
- MR. COOLBROTH: Mr. Chairman,
- 23 Commissioners, good morning. I'm Frederick Coolbroth,
- 24 from the firm of Devine, Millimet & Branch, appearing

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today on behalf of FairPoint Communications. We have no
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 2
       objections to the petitions to intervene. But we do have
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       concerns with this number of interventions, about how to
       manage that in relation to the prompt and orderly conduct
 5
       of the proceeding. We also have some specific concerns
       about the Petition to Intervene filed by the two unions,
       and I want to have a moment at some point to be able to
 8
       just address those. But, with respect to the number of
       intervenors, our statute relating to intervention, under
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10
       RSA 541, allows for the possibility of combining
       participation. And, certainly can see that, in this
11
       docket, the interventions, just looking quickly, kind of
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13
       divide into the labor unions, consumer interests, and in
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       that I have in mind the OCA and the Schmitt intervention,
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       CLECs and ISPs perhaps as a group. There's a pole
       maintenance group, I'll call it, which would be the
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       electrics and certain of these municipals that have
17
       intervened, rural telephone companies. Just a thought
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19
       that the orderly and prompt conduct of the proceeding
20
       would benefit from some coordination. I'm not asking for
21
       lead counsel or whatever, but at least some coordination
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       in the presentation of positions by those groups.
23
                         And, I do have a concern about the labor
       union Petition to Intervene. And, that is just that the
24
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1 Commission focus on the interest that is being asserted by
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- the labor unions. Their Petition to Intervene is quite
- 3 broad, in terms of the issues that it goes into. And, I
- 4 think some of those issues are ones that go far beyond
- 5 labor union interests. And, in particular, for instance,
- 6 there is one portion Paragraph 8 of their petition, that
- 7 gets into the content of disclosures filed by FairPoint
- 8 Communications and a Form 8-K with the Securities &
- 9 Exchange Commission. There is going to arguably be some
- 10 criticism about the content of that 8-K. And, the
- 11 criticism is that the 8-K did not include schedules to the
- 12 Merger Agreement.
- 13 Well, if you pull out Regulation S-K,
- 14 which is the regulation that is used by the Securities &
- 15 Exchange Commission with respect to those filings, and you
- go to item 601(b)(2), you'll find a specific instruction
- 17 in there not to file the schedules. Unless there is some
- 18 specific item of materiality that is not otherwise
- 19 disclosed to folks.
- 20 So, there is an instance where you can
- 21 read their petition as being critical of FairPoint, when
- 22 FairPoint performed exactly what the Securities
- 23 Regulations require. We think that people ought to be
- 24 confining their participation to areas that are within

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1 their interest and within their area of expertise.
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- 2 In addition, to the extent that the
- 3 unions are looking to assert consumer interests, we want
- 4 to remind the Commission that there is an inherent
- 5 conflict of interest that needs to be addressed with that
- 6 kind of position. Wages and benefits are a direct
- 7 pass-through in a rate of return environment to
- 8 ratepayers. Labor costs are a test year operating
- 9 expense. All other things being equal, the higher the
- 10 prudently incurred labor costs, the higher the rates. So
- 11 that we urge the Commission to consider that conflict when
- dealing with the scope of that participation as well.
- 13 So that, with so many issues to be
- 14 resolved in this case, so many parties who have
- intervened, we're just asking that there be some
- 16 consideration to an orderly presentation. And, we're not
- 17 asking for specific relief with respect to the union
- 18 petition now, no specific ruling about their
- 19 participation. But what we would like to do is to reserve
- 20 our rights down the line, if the participation is getting
- 21 into areas that go far beyond their interest and their
- area of expertise, that we have the opportunity to bring
- that to the attention of the Commission.
- 24 CHAIRMAN GETZ: Okay.

1	MR. COOLBROTH: Thank you.
2	CHAIRMAN GETZ: Thank you. Are there
3	any other objections to any petition to intervene?
4	(No verbal response)
5	CHAIRMAN GETZ: Okay. Then, hearing no
6	objections, and recognizing that all of the Petitions to
7	Intervene demonstrate rights, duties, privileges, or other
8	interests that may be affected by this proceeding, we
9	grant all the Petitions to Intervene. I take Mr.
10	Coolbroth to be raising two issues. One is an argument
11	that there should be some consolidation or coordination
12	among intervenors, given the similarity of interests.
13	Rather than rule on that, what we will do is give the
14	parties an opportunity through the technical session to
15	come to some form of agreement. Of course, we encourage
16	consolidation and coordination, where appropriate. If the
17	parties can come to some agreement, that would be
18	wonderful. If you cannot, then we will take it under
19	advisement, a report coming out of the technical session
20	and make a ruling to the extent necessary on such
21	coordination or consolidation.
22	The other issue I take Mr. Coolbroth to
23	be raising is a potential issue of scope. I think it's
24	premature at this point to make some ruling on that. And,
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in fact, he's not asking for a ruling. So, we will take
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- 2 under consideration any issue in that regard when it, in
- fact, arises. And, I believe Ms. Forbes is representing
- 4 the union. And, when you, today, when you have an
- 5 opportunity to state your position of the case, if you
- 6 would want to respond to Mr. Coolbroth at that time,
- 7 you'll have the opportunity.
- 8 Okay. Are there any other, before I go
- 9 around, take appearances, and hear statements of positions
- 10 from any of the -- any and all of the parties, are there
- 11 any other motions that we need to hear before we start
- 12 that process?
- 13 (No verbal response)
- 14 CHAIRMAN GETZ: Okay. Hearing nothing,
- then we'll begin with the Petitioners, Mr. Coolbroth, Mr.
- 16 Del Vecchio.
- 17 MR. COOLBROTH: On behalf of FairPoint
- 18 Communications, Inc., Frederick Coolbroth, of the firm of
- 19 Devine, Millimet & Branch, here in Concord. With me today
- is Kevin Baum, from our office as well, and also, from
- 21 FairPoint, Walter Leach is here.
- 22 CHAIRMAN GETZ: Good morning.
- 23 CMSR. BELOW: Good morning.
- 24 CMSR. MORRISON: Good morning.

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1 MR. COOLBROTH: Would you like us to
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- 2 move right into a statement then, Mr. Chairman?
- 3 CHAIRMAN GETZ: Please.
- 4 MR. COOLBROTH: FairPoint is excited to
- 5 be able to present its requests for approval of the
- 6 acquisition of Verizon's New Hampshire landline telecom
- business. We believe this proposal is a win for all
- 8 constituencies, for consumers, for employees, for
- 9 stockholders, and for the state generally. We understand
- 10 that this is not the typical merger and acquisition
- 11 transaction, with a large company acquiring a smaller one.
- 12 This Commission has seen many of those typical
- 13 transactions. And, oftentimes they come with claims of
- 14 efficiencies that result in a centralization of functions
- out-of-state and the reduction of New Hampshire jobs.
- 16 This case is the opposite.
- 17 This transaction is structured to take
- 18 advantage of certain tax benefits that will be further
- 19 described in the testimony. These tax advantages result
- 20 in FairPoint being able to pay less for these assets,
- 21 while being able to provide more after-tax value to
- 22 Verizon. Is this on?
- MR. DEL VECCHIO: I don't think it's on.
- I think it's off.

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(Brief off-the-record discussion ensued
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                         concerning the microphone.)
                         CHAIRMAN GETZ: Fortunately, the
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 4
       Director of our Telecommunications Division is an
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       engineer.
 6
                         MR. COOLBROTH: A smaller payment to
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       Verizon for the -- in the transaction leaves more money
 R
       available for FairPoint to make investments in the network
       in New Hampshire. The catch is that, in order for these
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       tax benefits to be available, basically, the acquiring
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11
       company has to be smaller than the target company. And,
       more specifically, under the Tax Code, in order for this
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13
       to work, Verizon's stockholders must own more than
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       50 percent of the surviving entity after the merger, the
       reason for this unusual transaction, and this transaction
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       meets that requirement.
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                         The transaction will result in a company
       that is financially strong. FairPoint was only willing to
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19
       enter into this transaction if, after the merger, the
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       Company would be stronger than before the merger. It is
21
       true that FairPoint will be taking on about $1.7 billion
22
       in debt in this transaction, but FairPoint will also
23
       receive a billion dollars in infusion of new equity.
                                                              The
       cap -- The resulting capitalization is reasonable.
24
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The focus of this new company will be on
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 2
       the Northern New England region. Our intention is to
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       bring jobs here and to make new investments in the network
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       here. We will need to replace functions that Verizon is
 5
       currently providing elsewhere with people and facilities
       located in New Hampshire, Maine, and Vermont. Our
       testimony will detail FairPoint's plans to bring broadband
 8
       to the rural areas of New Hampshire, particularly in the
       North Country. We will also improve outside plant
 9
10
       maintenance.
11
                         We now see relations between Verizon and
12
       New Hampshire's electric utilities that have reached the
13
       point where the electric companies are raising the
14
       question of whether the ownership of poles and the related
       maintenance responsibilities should be taken over by the
15
       electric companies. We do not want that result. We want
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       solid and stable joint pole agreements, and we intend to
17
       perform those agreements fully.
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19
                         FairPoint will assume, as of the closing
20
       of the transaction, other existing obligations that
21
       Verizon has for its operations in these three states.
22
       Salaries and benefits for non-union employees, union
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       contracts for represented employees, retail and wholesale
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       tariffs, and interconnection agreements, just to name a
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       few.
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                         All of this leads to the fundamental
 3
       question before the Commission in this proceeding: Can
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       this smaller company deliver jobs, broadband, network
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       improvements, an orderly transition, and improved service
 6
       quality? We can, we will, and we'll show you how during
       the course of this docket.
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                         We look forward to working with the
       parties and the Commission Staff to develop a procedural
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10
       schedule for this very important case. Thank you.
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                         CHAIRMAN GETZ: Thank you.
                         MR. DEL VECCHIO: Good morning, Mr.
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       Chairman, Commissioner Morrison, Commissioner Below.
14
       Victor Del Vecchio and Steven Camerino, representing
       Verizon. And, with us today is Shawn Nestor.
15
                         Verizon New England, Bell Atlantic
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17
       Communications, NYNEX Long Distance Company, and Verizon
       Select Services, Inc. jointly request, with FairPoint
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19
       Communications, the Commission's approval of the transfer
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of Verizon's local, long distance -- local exchange, I

companies controlled by FairPoint, and for such other

described in our joint application.

should say, and long distance business in New Hampshire to

approvals as may be necessary to complete the transaction

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                         The various authorizations include, but
 2
       are not limited to, the provisions under RSA 374:30
 3
       regarding an asset transfer; 374:26 regarding approval to
 4
       commence business; 374:28 regarding the discontinuance of
 5
       service; and the designation of the relevant FairPoint
 6
       subsidiary as an "eligible telecommunications carrier"
       under the Communications Act.
 8
                         The respective transfer of assets,
       Commissioners, by the Verizon companies to the FairPoint
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10
       company, will result in no net harm and will be for the
       public good. The "no net harm" test, as the Commission is
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12
       aware, requires that the Commission approve a transaction
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       as here where the public interest is not adversely
14
       affected, after the balancing of relevant factors. We
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       believe that, upon investigation, the Commission will
       conclude that there is no net harm as a result of the
16
       transactions described in the joint application.
17
                         And, finally, the agreement and plan for
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19
       merger, Commissioners, provides for the transfer of assets
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       by the close of the year. The Verizon companies request
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       that the PUC's review be undertaken in a manner that
22
       permits both the careful analysis of the issue, which it
23
       always does, while at the same time permitting the parties
       to honor the scheduled completion of approximately one
24
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1 year from the date of filing. Thank you, Commissioners.
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- 2 CHAIRMAN GETZ: Thank you. Let's go
- 3 next to Mr. Munnelly.
- 4 MR. MUNNELLY: Thank you. I'm here
- 5 today representing DSCI Corporation. DSCI Corp. is a
- 6 competitive local exchange carrier. It has operations in
- 7 several states, including New Hampshire, and has a couple
- 8 of facilities here in this state. We definitely
- 9 appreciate the opportunity to participate in this
- 10 important docket.
- It is at this point not particularly
- 12 clear what DSCI -- the manner of our participation and
- some examples, will delve into that during the technical
- sessions as the case progresses. But we do have some
- 15 concerns based on the state of the filing that we'd like
- to have explored by the parties and the Commission in the
- docket. The one issue that's important to us is the -- is
- 18 chiefly "what's the nature of the obligations that the
- 19 transferring corporations will be taking on with respect
- 20 to wholesale services?" There's a -- The transaction is
- 21 very complicated as it stands. Certain obligations go to
- an entity they're referring to as the "telco"; certain
- obligations and rights are going to FairPoint itself.
- 24 It's a little bit unclear from the

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filing, to us anyway, what exactly the nature of their
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- 2 obligations will be for wholesale services. Again, DSCI
- 3 is very interested, and we have a very substantial resale
- 4 business with Verizon right now, and they want to make
- 5 sure that they're able to do that successfully going
- 6 forward.
- Though, the petition itself does have
- 8 what I would call "waffle words" in there. There's a lot
- 9 of things about that they "anticipate the arrangements
- 10 will be largely the same". There's some things about
- 11 "assuming wholesale obligations, to extent they're
- 12 applicable". All these things we'd like to see clarified
- in the course of the testimony in the case.
- 14 Just on kind of a secondary point is, we
- are interested in how this will play out operationally,
- once this -- once the transfer occurs, assuming the
- 17 Commission allows it to occur. There's certainly very
- 18 strong statements of belief from FairPoint that they are
- 19 going to do a good job here in terms of providing services
- to all their customers, retail and wholesale. And,
- 21 certainly, from the standpoint of a wholesale customer of
- 22 Verizon, right now that DSCI I think would be very
- 23 concerned if there is issues of problems in delivering
- 24 services to DSCI, which would then affect our end users.

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So, there's just a lot of facts that
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 2
       we'd like to see explored during the course of this case.
       We're interested in seeing what commitments will be made,
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       what conditions the Commission might be interested in
 5
       imposing. All those things are things that we'd be
 6
       looking at during the course of the case. Thank you.
                         CHAIRMAN GETZ: Thank you. Let's
 8
       continue with the CLECs as a block then. Is there someone
       here from One Communications? Mr. Kennan?
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10
                         (No verbal response)
11
                         CHAIRMAN GETZ: Well, PaeTec and U.S.
12
       LEC?
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                         (No verbal response)
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                         CHAIRMAN GETZ: SegTEL?
                         MR. SAWYER: Yes. Mr. Chairman, I'm
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       Scott Sawyer, and I represent BayRing and segTEL in this
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       proceeding. It is hard at the outset for BayRing and
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18
       segTel to state their position on the proposed transaction
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       and the transfer, because there are so many issues and so
       many unknowns. This is, obviously, a very ambitious
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21
       transaction for FairPoint to undertake. It is a
22
       relatively small company. It presently has 300,000 access
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       line equivalents in its service territory. And, it's
       acquiring the assets of a company that has over
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1
       1.5 million access lines.
                         But, perhaps more important, FairPoint,
 3
       as a rural carrier, is proposing to acquire the assets of
       a non-rural ILEC that has far more responsibilities than
 5
       rural carriers have. The most important of which is the
       duty to interconnect with requesting CLECs and provide
       unbundled network elements under Section 251 of the
 8
       Telecommunications Act. It is this very right to
       interconnection and unbundled network elements that has
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10
       allowed competition to take hold in New Hampshire to the
       benefit of voice and broadband customers in the state.
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                         FairPoint, to our knowledge, has no
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       experience providing interconnection, unbundled network
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       elements, collocation, resale, and other wholesale
       services to CLECs. There is very little in the joint
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       application that describes FairPoint's current and
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       prospective commitments to continue to provide
17
       interconnection, collocation and unbundling at the rates,
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19
       terms and conditions set forth in Verizon New Hampshire's
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       wholesale tariffs.
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                         The Transition Services Agreement in the
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       joint application, unless we've missed some subtle nuance,
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       does not appear to refer to interconnection and unbundled
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network element services. So, along the lines that

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1 Mr. Munnelly had referenced, we, too, are concerned about
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- 2 the proposed transaction from the standpoint of the extent
- 3 to which FairPoint is committing to providing CLECs with
- 4 ongoing access to interconnections and UNEs at the
- 5 existing Commission-approved rates, and whether FairPoint
- 6 has sufficient operational resources, at a wholesale
- 7 level, to provide us with these services at a high level
- 8 of service quality.
- 9 This is of critical performance to
- 10 facilities-based CLECs. We have spent much of the last
- ten years, as you know, fighting with Verizon concerning
- 12 virtually every aspect of the unbundling, interconnection,
- 13 collocation, and resale obligations. The Commission has
- 14 spent countless hours and substantial resources resolving
- 15 those disputes. Ironically, to some degree, we are, for
- the first time, actually enjoying some regulatory
- 17 certainty in New Hampshire. Sure, there are some issues
- 18 still out there, involving 271 pricing, for example. But,
- 19 for the first time in recent memory, we have regulatory
- 20 rules in place, so that Verizon and the CLECs know what
- 21 their wholesale rights and obligations are. Today, we
- 22 know that TELRIC applies to Section 251 UNEs provided by
- 23 Verizon. The Supreme Court has said so. We have TELRIC
- 24 rates in place in New Hampshire. As a result of the TRO

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1 Remand proceeding, as implemented by the New Hampshire
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- 2 PUC, we know that Section 250 -- we know the Section 251
- 3 UNEs that Verizon has to provide. We also know that
- 4 Verizon has to provide us with 271 unbundled network
- 5 elements for those UNEs that are no longer provided under
- 6 Section 251. And, we know, in New Hampshire, that Verizon
- 7 has an obligation to negotiate under Section 252. But
- 8 that, if the CLEC instead wishes to take under a wholesale
- 9 tariff, it has the right to do so under Verizon's
- 10 wholesale tariff.
- 11 It is also worth noting that CLECs, in
- 12 the SBC/BellSouth service territory, have even more
- 13 regulatory certainty than CLECs in Vermont, New Hampshire,
- and Maine have, because, in those SBC/BellSouth states,
- there is a freeze on UNE rates and there is an agreement
- not to file anymore forbearance petitions at the FCC. I
- 17 mention this matter of regulatory certainty because,
- 18 absent specific assurances from FairPoint, assurances that
- 19 we don't adequately -- that do not adequately exist in the
- 20 application, that regulatory certainty could evaporate.
- 21 And, that would be a major step backward for the
- 22 competitive landscape in New Hampshire.
- 23 This potential for regulatory
- 24 uncertainty exists because CLECs do not know whether

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1 FairPoint will embrace, on an ongoing basis, the existing
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- 2 wholesale obligations that apply to Verizon under
- 3 Verizon's wholesale tariff, New Hampshire PUC orders and
- 4 rules, and federal statutes and rules, or whether
- 5 FairPoint intends to reserve the right to seek the rural
- 6 exemption from Section 251 unbundling. Without specific
- 7 and adequate assurances up front, segTel and BayRing are
- 8 very concerned that we are going to spend more years
- 9 relitigating about TELRIC rates, unbundled network
- 10 elements, interconnection, collocation, and resale, and
- 11 the applicability of Verizon's wholesale tariff.
- 12 We would invite FairPoint to clarify, I
- assume in its testimony in this matter, what its specific
- intentions are regarding Verizon's existing wholesale
- obligations, and suggest that, in so doing, we could
- 16 narrow the issues in this proceeding. Thank you.
- 17 CHAIRMAN GETZ: Thank you. Is there
- anyone here from XO Communications?
- 19 (No verbal response)
- 20 CHAIRMAN GETZ: COVAD?
- MR. CLANCY: Good morning,
- 22 Commissioners. I'm Michael Clancy, COVAD Communications.
- 23 And, I echo Mr. Sawyer's concerns, his legal concerns.
- 24 But my job over the last eight years has mostly dealt with

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the operational interface between COVAD and Verizon.
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- 2 COVAD has undergone several changes, through changes
- 3 Verizon made, to make processes more efficient. Verizon
- 4 has consolidated their centers. Verizon has made
- 5 electronic interfaces. We, as a customer of Verizon, had
- 6 to shift our operating paradigm to meet theirs. Now,
- 7 along comes FairPoint saying they're going to change all
- 8 that. They're going to bring new employees into New
- 9 Hampshire. I guess we're going to be making phone calls,
- 10 instead of using electronic interfaces. Those are going
- 11 to increase costs to COVAD, irregardless if it's a UNE or
- 12 not.
- 13 Our primary concern is that we purchase
- 14 unbundled network elements to do business in New
- 15 Hampshire. We provide customer service -- broadband
- 16 customer services to our customers in the State of New
- 17 Hampshire based on unbundled network elements and
- 18 commercially available resale services from Verizon. We
- 19 need to understand that those are going to continue for us
- 20 to survive and continue to do business in the State of New
- 21 Hampshire.
- We are a national provider of broadband
- 23 services. We have conditioned our operational platforms
- to deal with SBC, Ameritech, Qwest, Sprint, Verizon. Now,

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1 we're going to have to add FairPoint to that mix. That's
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- 2 going to require that we change our methods of procedures
- 3 to match what they're going to do. And, I am not certain
- 4 that they are going to be able to do what Verizon has
- 5 done. They don't have the resources to do what Verizon
- 6 has done. I don't think they have the operational
- 7 experience to do what Verizon has done.
- 8 So, I'm very concerned about this
- 9 transaction, what it means to COVAD's ability to do
- 10 business in the State of New Hampshire.
- 11 CHAIRMAN GETZ: Thank you. Is there
- 12 anyone here from Otel?
- MR. CAV: Yes. Good morning,
- 14 Commissioners. My name is Gent Cav, and I'm here to
- 15 represent Otel Telekom. And, our concern is about
- Verizon's or the new FairPoint's wholesale obligations to
- other CLECs like us. And, we also agree with other CLECs'
- 18 concerns as well. Thank you.
- 19 CHAIRMAN GETZ: Thank you. And, just
- let me note also that, after everyone has had a chance to
- 21 speak, then the Petitioner will have a chance to respond,
- if there is something they would like to bring up. Next,
- let's hear from the New Hampshire Internet Service
- 24 Providers Association. Ms. Miller.

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MS. MILLER: Good morning. Good
 1
 2
       morning. Can you hear me now? Okay. Great. All can
       hear me now. Carol Miller, representing the New Hampshire
 3
 4
       ISP Association, a group of independent ISPs in the State
 5
       of New Hampshire. And, our concerns are pretty short, a
 6
       very short list. We're very concerned about the cost of
       retail products going forward through the merger, what
 8
       it's going to cost us to do business, either with
       FairPoint directly or our CLECs' strategic partners around
 9
10
       the state. Other issues are centered around billing
      practices. As it stands now, Verizon billing can be a big
11
12
       monster. And, we're very concerned about the integration
13
       of that billing and what it's going to mean to all of our
14
       circuit charges and all of the services that we do buy.
15
                         Other concerns are, does FairPoint have
       the resources to be able to deploy broadband services in
16
       the North Country? As a North Country resident, I have
17
       seen where Verizon has failed to do that. So, due to the
18
19
       limitations of the technology, I have to say I can't see
20
       how FairPoint will accomplish that goal either. So, I
21
       will continue to look, listen, and report back to my
22
       members. And, I appreciate the opportunity to state our
23
       case.
                         CHAIRMAN GETZ: Thank you. DesTek?
24
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1	(No verbal response)
2	CHAIRMAN GETZ: The New Hampshire
3	Telephone Association?
4	MR. PHILLIPS: Good morning, Mr.
5	Chairman and Commissioners. My name is Paul Phillips,
6	from the law firm of Primmer, Piper, Eggleston & Cramer.
7	I'm here on behalf of eight members of the New Hampshire
8	Telephone Association. They are Bretton Woods Telephone
9	Company, Dixville Telephone Company, Dunbarton Telephone
10	Company, Granite State Telephone, TDS Telecom-Hollis, TDS
11	Telecom-Kearsarge, TDS Telecom-Merrimack County, and TDS
12	Telecom-Wilton.
13	My clients do not have a position right
14	now on the joint petition. But their interests are the
15	very substantial and comprehensive relationship that they
16	have had for many decades with Verizon. And, many of
17	those arrangements that they have in many cases predate
18	even the orders of the PUC, which established certain
19	rights and obligations. And, so, their interest is
20	ensuring that FairPoint both understands the wide array
21	and nature of those arrangements and is committed to
22	maintaining those arrangements essentially unchanged on a
23	standstill basis going forward, because those
24	relationships, which really define the entire nature of
	{DT 07-011}[Prehearing conference](02-27-07)

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1 the traffic sharing back and forth between my clients and
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- Verizon, provide substantial revenues to my clients. And,
- 3 it's important that those relationships remain unchanged,
- 4 so that the balance will remain in place for those
- 5 clients.
- So, we're basically just here to say
- 7 that we want to make sure that the wholesale arrangements
- 8 that FairPoint has represented will "remain largely
- 9 unchanged", will, in fact, remain completely unchanged
- 10 going forward, with respect to my rural telephone company
- 11 clients. Thanks.
- 12 CHAIRMAN GETZ: Thank you. Union
- 13 Telephone?
- 14 (No verbal response)
- 15 CHAIRMAN GETZ: Communication Workers of
- 16 America and the IBEW?
- 17 MR. SAUNDERS: Mr. Chairman, my name is
- 18 Arpiar Saunders. I'm with the law firm of Shaheen &
- 19 Gordon here in town. We are pleased to participate in
- 20 this proceeding. And, we are representing the
- 21 Communication Workers of America and International
- 22 Brotherhood of Electrical Workers, Locals 2320, which is
- 23 New Hampshire, 2326 and 2327. Those are locals that are
- in Vermont and Maine. The reason we have listed those

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1 locals in our Petition to Intervene is that, as most of
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- 2 you know, depending on what the needs are within the
- 3 system, our membership -- our members are asked to provide
- 4 services across state lines. The lines don't mean
- 5 anything to the need to provide the services that we are
- 6 obligated to provide pursuant to our Collective Bargaining
- 7 Agreements.
- 8 As stated in the petition, the "labor
- 9 intervenors", that's what we're collectively calling
- 10 ourselves, the "labor intervenors", are the authorized
- 11 Collective Bargaining representatives for the 2,800
- 12 employees of Verizon in the three states, Maine, Vermont,
- 13 and New Hampshire. There are more than 700 employees of
- 14 Verizon in New Hampshire who are members of the Local
- 2320, who are employed in a variety of positions, to
- include field technicians, customer service
- 17 representatives and the like.
- 18 The Communication Workers of America has
- 19 350 members in the three states. Most of you are probably
- 20 familiar with them, because they provide service to
- 21 Verizon customers from a number of call centers, including
- 22 the call center in Manchester. The IBEW System Council
- T-6 members provide services to Verizon customers, in a
- 24 broad array of services to include the DSL service.

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I realize that this is not, at this
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 2
       point, an adversarial proceeding. But I do want to make a
 3
       few points, and then I will respond to Mr. Coolbroth.
                         At this point, based on what we have
 5
       been able to read and glean from the petition that has
 6
       been filed with the court -- with this board, I'm sorry,
       the labor intervenors are opposed to the proposed
 8
       transaction. The proposed transaction will have a direct
       and immediate adverse effect on labor intervenors by
10
       transferring their members from Verizon, one of the
11
       largest telecommunications companies in the world, to
12
       FairPoint, a thinly capitalized company, as some of our
13
       previous speakers have pointed out. Further, FairPoint
14
       has virtually no experience providing service over a large
       geographic area containing the diverse mix of business,
15
       government, non-profit, residential customers, suburban,
16
       urban and rural areas that are found in the Verizon New
17
       Hampshire service territory.
18
19
                         In particular, the labor intervenors
20
       will be directly and adversely affected by the proposed
21
       transaction, because FairPoint, a highly leveraged company
22
       already, will have a great difficulty meeting its
23
       significantly higher dividend and debt commitments as laid
24
       out in the papers, while at the same time investing enough
             {DT 07-011}[Prehearing conference](02-27-07)
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1 capital to provide improved -- to improve existing
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- 2 service, set up entirely new operational and
- 3 administrative services and systems, and expand the
- 4 availability of broadband service in New Hampshire. And,
- 5 that's a critical issue.
- 6 The Labor intervenors are concerned
- 7 that, when FairPoint, a company with a history of poor
- 8 service quality in New Hampshire and other jurisdictions
- 9 that was made clear in the Concord Monitor story just this
- 10 last Sunday, experiences cash flow problems, it is likely
- 11 to reduce its labor force, confer preventative
- 12 maintenance, reduce investment in broadband services, and
- otherwise allow services to deteriorate.
- 14 We have filed this morning a list of
- 15 preliminary issues. It's about two pages long. If you go
- through that list and study with care, you'll find that
- 17 the concerns of our clients is much broader than their
- 18 livelihood, that is being employed. The history of the --
- 19 our clients are that they are dedicated, technical
- 20 employees of Verizon. They are available 24 hours a day
- 21 to meet the needs of the consumers of this state. It is
- 22 not -- their interests are aligned with the consumers of
- 23 this state. All my clients are asking is that they be
- 24 paid a fair wage and benefits, and in response and in

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1 return for that fair wage and benefits, they are highly
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- 2 technical, highly skilled, providing the services and the
- 3 technical training that needs to happen in order for
- 4 broadband to work in this state, particularly in the North
- 5 Country. And, it hasn't happened yet, because Verizon
- 6 hasn't done it.
- 7 We are aligned with the consumers in
- 8 this state. We welcome the opportunity to participate in
- 9 this proceeding and we'll do so. Thank you.
- 10 CHAIRMAN GETZ: Thank you. Let's see.
- 11 We have the four electric distribution companies. We'll
- begin with PSNH, Mr. Eaton.
- 13 MR. EATON: Thank you. My name is
- 14 Gerald M. Eaton. I'm Senior Counsel with Public Service
- 15 Company of New Hampshire. And, our interest revolves
- around the fact that Public Service Company owns a one
- 17 divided -- an undivided one-half interest in the utility
- 18 poles in the service territories that Public Service
- 19 Company and Verizon share. Under this arrangement, this
- 20 service territory is divided into maintenance areas where
- 21 the primary responsibility for setting poles and
- 22 maintaining poles and replacing them in emergencies is
- divided between the electric company and the telephone
- 24 company. These responsibilities are set out in a Joint

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1 Use Agreement and in our company operating procedures.
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- 2 These relationships and these operations have been
- 3 explored for over a year in the Commission's docket number
- 4 DM 05-172, which has come to be known as the "pole
- 5 docket". The Commission has not seen the record in that
- docket, because it has been mostly a series of technical
- 7 sessions, with a great many data requests and responses.
- 8 However, we have made it known, both privately to Verizon
- 9 and publicly in that proceeding, that Public Service
- 10 Company is not satisfied with the performance of Verizon,
- 11 with respect to our jointly owned poles.
- 12 Mr. Del Vecchio mentioned that the
- 13 standard here is "no net harm", and that would mean that
- we would go forward with a new owner of the poles and
- 15 still have an unsatisfactory relationship when it comes to
- our responsibilities with respect to the jointly owned
- 17 poles. We think that the public good requires that these
- 18 issues be explored to some extent in this proceeding, and
- 19 that the transfer of the poles doesn't go forward without
- 20 some assurances that the inadequacies in performance are
- 21 going to be remedied in the future.
- 22 CHAIRMAN GETZ: Thank you. National
- 23 Grid, Ms. Blackmore.
- MR. BLACKMORE: Thank you, Mr. Chairman.

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1 My name is Alexandra Blackmore, and I'm appearing on
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- 2 behalf of National Grid. National Grid concurs with the
- 3 issues raised by Mr. Eaton. As we stated in our Petition
- 4 to Intervene, our interest in the proceeding is to ensure
- 5 that the proposed transfer of Verizon's landline and long
- distance telephone services to FairPoint Communications
- 7 will not adversely impact National Grid's customers.
- 8 We look forward to participating fully
- 9 in this proceeding. Thank you.
- 10 CHAIRMAN GETZ: Thank you. Unitil?
- MR. EPLER: Yes. Thank you, Mr.
- 12 Chairman and Commissioners. My name is Gary Epler. I'm
- appearing on behalf of Unitil Energy Systems,
- 14 Incorporated. As just stated by counsel for National Grid
- 15 and Public Service Company of New Hampshire, Unitil also
- owns, with Verizon, jointly owns the pole plant in its
- 17 service territory, and those obligations are governed by
- 18 joint operating agreements and operating procedures under
- 19 that agreement. And, as counsel for PSNH stated, Unitil
- 20 has made it known in docket DM 05-172 its dissatisfaction
- 21 with the operations of Verizon under those, under those
- 22 agreements. And, we are concerned going forward how those
- 23 agreements will be treated under the proposed transaction.
- 24 We would submit to you that it would be

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1 in the interest of the Commission, and certainly in the
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- 2 interest of the public, to review those joint operating
- and maintenance as part of this proceeding, because we
- 4 think it's critical, for purposes of safety, purposes of
- 5 response to emergency conditions, for purposes of
- 6 expansion and construction and maintenance of the part of
- 7 the wires and the pole plant within the state, that all
- 8 those obligations are understood, and that those
- 9 obligations fit the needs of the current environment.
- 10 We look forward to having discussions
- 11 with FairPoint, we have not had those yet, and we would
- welcome the opportunity to voice our concerns directly.
- 13 We will participate in this docket actively and appreciate
- 14 the opportunity. Thank you.
- 15 CHAIRMAN GETZ: Thank you. The New
- 16 Hampshire Electric Cooperative?
- 17 (No verbal response)
- 18 CHAIRMAN GETZ: And municipals, Hanover,
- 19 Newmarket, et al, Mr. Ciandella.
- MR. CIANDELLA: Good morning, Mr.
- 21 Chairman, Mr. Commissioners. I'm Robert Ciandella of
- 22 Donahue, Tucker & Ciandella. And, I am here on behalf of
- 23 the six intervening municipalities. These municipalities
- 24 are intervenors in the pole docket that's just been

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1 referenced. Under New Hampshire law, the municipalities
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- 2 are charged with ultimate responsibility for
- 3 administration of public right-of-way, and the issues
- 4 we're interested in relate to that responsibility and how
- 5 this transaction would affect the municipalities' ability
- 6 to discharge that responsibility. These issues are things
- 7 like governance, pole licensings required under New
- 8 Hampshire law, public safety issues, emergency management
- 9 issues, among others. So, we intend to participate
- 10 actively, and we look forward to that participation.
- 11 CHAIRMAN GETZ: Thank you. City of
- 12 Portsmouth?
- 13 (No verbal response)
- 14 CHAIRMAN GETZ: Mr. Linder.
- MR. LINDER: Yes. Good morning,
- 16 Commissioners. My name is Alan Linder. I'm an attorney
- 17 with New Hampshire Legal Assistance. We're representing
- 18 Irene Schmitt, who is an intervenor in a related docket
- 19 regarding Verizon entitled the "Alternate form of
- 20 Regulation docket", DT 06-072. Some of the concerns with
- 21 respect to those dockets -- with respect to that docket
- are also concerns in this docket. Ms. Schmitt is a low
- income residential customer of Verizon, and has been so
- for a number of years. And, a number of concerns are

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1 important to raise in this docket. One of the concerns
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- 2 that overlaps with the DT 06-072, Alternate Form of
- 3 Regulation docket, is whether the basic local exchange
- 4 service would remain under rate of return regulation.
- 5 Verizon, in the other docket, was seeking to have basic
- 6 local exchange service and other retail services basically
- 7 deregulated, and that raises a major concern with my
- 8 client, the basic local exchange customers.
- 9 Similarly, there is a concern as to
- 10 whether, in the future, the low use measured residential
- 11 service rate options that are currently available with
- 12 Verizon would continue to remain as basic low use measured
- 13 exchange options for residential customers if the
- transaction were to go through.
- 15 Similar concern is with respect to
- Verizon's current obligations and performance with respect
- 17 to the federal Link-Up and Lifeline low income telephone
- assistance programs. It's no secret that the
- 19 participation rate of low income customers within New
- 20 Hampshire is extremely low compared to other national
- 21 rates. And, what FairPoint might or might not do with
- respect to becoming a eligible telephone carrier under
- that program is an area that is of concern. As is a
- 24 similar issue raised in DT 00-015, which is the universal

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service docket, and that involved the issue of -- it's
referred to as "soft dial tone", which is maintaining dial
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- 3 tone service for the purpose of access to 911 emergency
- 4 service, when a customer's service is otherwise shut off
- for nonpayment, which is a public safety issue, which is
- 6 still an open issue in DT 00-015, and is a concern should
- 7 FairPoint take over Verizon's landline business.
- 8 Another concern is with respect to
- 9 service quality. And, an additional concern with respect
- 10 to customer relations in calling the call centers. And,
- 11 finally, last, but not least, is the issue of public
- 12 payphones, and the extent to which FairPoint may or may
- 13 not be acquiring the payphone landline business of
- 14 Verizon. And, the related issue is what support, if any,
- 15 FairPoint would have with respect to public interest
- payphones, which is an issue -- has been an issue in other
- 17 dockets.
- 18 And, in light of those concerns, we
- 19 would suggest that the Commission give consideration to
- 20 imposing certain conditions on the transfer transaction,
- 21 should the Commission determine that the transaction would
- 22 be otherwise appropriate. In our opinion, we would
- 23 respectfully suggest that, in order for the public good to
- 24 be served, conditions should be imposed with respect to

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1 the issues that we've just raised.
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- 2 And, finally, we would just -- we would
- 3 like to raise for the Commission's consideration, although
- it's not a formal motion at this point, and that would be
- 5 whether and to what extent the Commission may wish to take
- 6 administrative notice of certain other dockets that are
- 7 currently pending with respect to Verizon. For example,
- 8 the docket that I believe is still open, the 06-072,
- 9 Alternative Form of Regulation docket. There are a number
- 10 of issues raised in that docket that we believe are
- 11 directly relevant to this docket. There are several other
- 12 dockets that have issues in them that may well be really
- 13 relevant to this docket. So, we would just suggest that
- 14 the Commission may want to consider at some point taking
- 15 administrative notice of some aspects of those dockets.
- Thank you very much.
- 17 CHAIRMAN GETZ: Thank you. New England
- 18 Cable Telecom Association and Comcast.
- MR. MANDL: Yes. Thank you,
- 20 Commissioner. My name is Alan Mandl. I'm with the firm
- of Smith & Duggan, in Lincoln, Massachusetts. And, I'm
- 22 here representing the New England Cable &
- 23 Telecommunications Association and Comcast Phone of New
- Hampshire, LLC.

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Very briefly, there are two sets of
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 2
       concerns. NECTA members are, of course, attachers to many
 3
       of the poles owned by Verizon jointly, and the reliability
       of our service is affected by continued maintenance of
 5
       those poles. And, we have a great concern in that area.
       There are NECTA members who, such as Metrocast, who has
       been before you recently, and may have an interest in
 8
       entering the local exchange market. And, the conditions
       for entry are quite important to NECTA members in that
 9
10
       situation.
11
                         In addition, Comcast Phone, which is
       certificated by the Commission and is in operation, has
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13
       interconnection agreements with Verizon. And, the effect
14
       of this transaction on its interconnection rights going
15
       forward, should this transaction be approved, is of great
16
       importance.
17
                         And, those are our principal interests.
                         CHAIRMAN GETZ: Thank you. And, I think
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19
       I may have skipped over Level 3 Communications. Is there
20
       someone here from Level 3?
21
                         (No verbal response)
22
                         CHAIRMAN GETZ: And, before we turn to
23
       the Consumer Advocate and Staff, is there anyone that I
24
       overlooked?
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(No verbal response)

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2
                         CHAIRMAN GETZ: Okay. Hearing nothing,
       then, Ms. Hatfield.
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 4
                         MS. HATFIELD: Thank you. Good morning,
 5
       Commissioners. Meredith Hatfield, on behalf of the Office
 6
       of Consumer Advocate. And, with me, on behalf of the
 7
       office, are Ken Traum, Rorie Hollenberg, and Steve
 R
       Merrill. The Office of Consumer Advocate is charged with
       representing the interests of New Hampshire's residential
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10
       ratepayers. We do not have a position on the proposed
11
       transaction at this time, and we plan to undertake a
       thorough review of the proposal in all of its aspects
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13
       during this proceeding.
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                         However, we would like to raise a few
       issues of particular interest to our office, which
15
       include, but are not limited, to the following: Whether
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17
       the proposed franchise transfer is consistent with the
       public good, including whether FairPoint has the necessary
18
19
       financial, managerial, and technical abilities to
       undertake it? Whether FairPoint will incur levels of debt
20
21
       in this transaction that will impact rates for the
22
       Company's overall financial health in the future? Whether
23
       FairPoint has concrete plans and the financial ability to
       address long-standing service quality issues related to
24
             {DT 07-011}[Prehearing conference](02-27-07)
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Verizon? What type of regulation FairPoint seeks in New
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 2
       Hampshire, and whether it will seek an alternative form of
 3
       regulation for basic local exchange service? How
       FairPoint plans to finance its commitment to deploy
 5
       broadband service to the rural and northern areas of the
       state more quickly than Verizon has been able to do so?
       Whether the transaction will impact the interconnection
 8
       services provided to the state's independent telephone
       exchange companies for wholesale interconnection products
 9
10
       provided to competitive local exchange carriers? Whether
11
       the transaction will impact universal service funding or
       other federal issues for delivery of E911 services? How
12
13
       FairPoint intends to implement the many changes necessary
14
       to increase the size of the company significantly in order
       to serve Verizon's existing customers? And, lastly, how
15
       FairPoint intends to participate in the Lifeline and
16
       Link-Up programs for low income customers?
17
18
                         In addition, we have a strong interest
19
       in how the four pending dockets involving Verizon are
20
       impacted by this case, including DT 04-019, Verizon's
21
       Quality of Service performance; DT 05-172, generic
22
       investigation into utility poles; DT 06-072, Verizon
23
       Alternative Form of Regulation; and DT 06-168, review of
24
       Verizon New Hampshire Performance Assurance Plan. And, I
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1 think we would agree with Mr. Linder's suggestion that the
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- 2 Commission consider taking those open dockets under
- 3 administrative notice in this proceeding.
- 4 With respect to the poles docket, we
- 5 support the intervention of the electric utilities and of
- 6 the municipalities who have intervened in this case, and
- 7 we are pleased to see them participating.
- 8 I wanted to just briefly address
- 9 Mr. Coolbroth's comments, although my understanding is
- that he did not make a formal motion for consolidation.
- 11 But we did want to say that, as always, the OCA will
- 12 coordinate with all parties and Staff in this proceeding,
- and we will work especially close with those parties who
- 14 have common interests with our office. However, the OCA
- is required by statute to represent the interests of
- residential ratepayers. And, we do not think it's
- 17 appropriate for our office to be consolidated with any
- other parties in this proceeding. Thank you.
- 19 CHAIRMAN GETZ: Thank you.
- 20 Ms. Fabrizio.
- 21 MS. FABRIZIO: Thank you, Mr. Chairman.
- 22 Good morning, Commissioners. Staff supports a very
- 23 careful and circumspect review in this proceeding. The
- 24 very nature and magnitude of the proposed transaction

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1
       demands an intensive and thorough review of the potential
 2
       impacts on over half a million New Hampshire ratepayers,
 3
       on the overall telecommunications infrastructure in the
       state, as well as on the competitive local exchange
 5
       carriers operating here.
                         Staff recognizes as well the concerns
 7
       raised today by parties who believe they will be affected
 8
       by this sale, both directly and indirectly, with respect
       to potential issues in the areas of workforce, the
 9
10
       continuity of Verizon's current responsibilities and
       obligations, and utility pole maintenance and attachments.
11
12
                         Staff strongly supports a careful review
13
       of FairPoint's financial resources, managerial
14
       qualifications, and technical competence with a view
15
       toward the company's proposed assumption of Verizon's
       obligations and operations throughout the state. The
16
       regulatory impact of the transaction, as well as the
17
       nature of the transaction itself, in financial terms,
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19
       merit careful review.
20
                         The Commission need only look at a
21
       listing of the open dockets involving Verizon's quality of
22
       service, its performance appraisal plan, its utility pole
23
       practices, its tariff dispute process, its obligations
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under the Telecom Act, and its classifications of New

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1 Hampshire wire centers, to name just a few of the key
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- 2 issues currently pending before this Commission, to
- 3 recognize the far-reaching impact the sale of New
- 4 Hampshire's legacy landline network may have.
- 5 Staff looks forward to working with all
- 6 parties to help review and investigate this transaction,
- 7 and to develop a recommendation to the Commission that
- 8 balances the interests of the state, telephone customers,
- 9 and the companies, and that ensures just and reasonable
- 10 rates and dependable service. Thank you.
- 11 CHAIRMAN GETZ: Thank you. Is there
- 12 anyone here who would like to make a public comment this
- morning that is not a party to the proceeding?
- 14 (No verbal response)
- 15 CHAIRMAN GETZ: Okay. Hearing nothing,
- then, Mr. Coolbroth or Mr. Del Vecchio, an opportunity to
- 17 make a final statement.
- 18 MR. COOLBROTH: Thank you, Mr. Chairman.
- 19 I think 99 percent of these comments really are addressed
- 20 to finding out more specifics about this proposal and
- 21 finding out how FairPoint proposes to accomplish what it
- 22 has set out for itself in this case. And, I think, rather
- 23 than comment now, we will get to the business of technical
- 24 sessions, discovery, and presentation of evidence and make

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1 those demonstrations. I think that those are fair
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- 2 comments. And, that's our job, and we understand that
- 3 that's our burden.
- 4 I do have a couple of specific points.
- 5 One of the intervenors, and I apologize for not
- 6 remembering which one, questioned whether the Transition
- 7 Services Agreement covers wholesale services under
- 8 interconnection agreements. My understanding is that it
- 9 does, and we will get with folks and make sure that that's
- 10 clear.
- 11 The other question that I have is the
- 12 manageability of wholesale administrative notice of other
- dockets that may be large. I urge the Commission to
- 14 consider whether parties who have an interest in bringing
- 15 in specific issues from those dockets bring them into this
- case, rather than have a situation where FairPoint, which
- was not a party to several of these dockets, is charged
- with trying to figure out what has transpired and
- 19 assimilate what has gone on in what I view as fairly
- 20 lengthy dockets. So that, rather than take administrative
- 21 notice, urge the Commission to consider whether parties
- 22 should bring those issues here into this docket such that
- they be more manageable. Thank you.
- 24 CHAIRMAN GETZ: Thank you.

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1 MR. DEL VECCHIO: Mr. Chairman, two
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- points, briefly. First, I cannot agree with the
- 3 suggestion by some of my brothers in the electric industry
- 4 that Verizon has not been adequately meeting its
- 5 responsibilities under the inter-operating procedures and
- 6 other agreements. In fact, I would agree with
- 7 Mr. Saunder's comments that our employees are highly
- 8 skilled and highly trained, and, in fact, have done what
- 9 is necessary, in those instances, such as emergency
- 10 response, which I think this Commission is well aware, and
- 11 there is no evidence in those proceedings before this
- 12 Commission.
- 13 And, secondly, I would echo
- Mr. Coolbroth's concern with the somewhat amorphous
- 15 suggestion that we incorporate by reference or the
- 16 Commission take administrative notice of dockets. In all
- four of those instances, there was no final adjudication.
- 18 Quality of service is pending; the pole docket is still
- 19 underway, as you know; the alternative regulation docket
- 20 was essentially withdrawn, Verizon withdrew its
- 21 stipulation; and the New Hampshire PAP proceeding, based
- 22 on the suggestions of the parties, was suspended by this
- 23 Commission. Thank you, Mr. Chairman.
- 24 CHAIRMAN GETZ: Thank you. Are there

1	any other issues that need to come before us this morning.				
2	(No verbal response)				
3	CHAIRMAN GETZ: Okay. Hearing nothing				
4	then, at this point we will close the prehearing				
5	conference. And, we'll await a report and recommendation				
6	from the parties as to the further conduct of this				
7	proceeding and a proposed procedural schedule. Thank you				
8	very much.				
9	(Whereupon the prehearing conference				
10	ended at 11:18 a.m. and the parties				
11	convened a technical session				
12	thereafter.)				
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